



UNLOCKING GENEROSITY

Understanding and Engaging Multicultural Canadians in Charitable Giving

2025









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MOSAIC

Namaste Data

<u>ARAISA</u>

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INTRODUCTION

This is the second report presenting major findings from the Multicultural Charitable Giving Study. It serves as a companion to Navigating New Horizons: The contributions and perspectives of multicultural Canadians, published in November 2024. This first report focused on how recent demographic trends and the experiences of multicultural Canadians in coming to Canada affect their giving, attitudes and beliefs about charitable organizations. The current report explores the giving behaviours of multicultural Canadians in more depth, examining new thematic areas such as donation methods, the role of multicultural media, intentionality in giving, and the potential for greater support. The report also includes more comprehensive tabulations of survey findings, available in Appendix A. These findings are broadly relevant but are of particular value for those engaged in fundraising efforts involving multicultural Canadians or seeking to expand their donor base to include them.

Report findings are based on an online survey of over three thousand multicultural Canadians, conducted between March 14 and May 13, 2024. Survey respondents were randomly drawn from CulturaliQ's Online Ethnic Panel. To be eligible, respondents were required to have some responsibility for household charitable giving decisions, identify as members of one of the six ethnocultural groups included in the study, and be Canadian residents 18 years of age or older. Generally speaking, uncertainty is higher when the number of respondents is smaller or their responses are highly variable. For more details on the survey administration, sampling strategy and data quality please refer to the Methodology section of this report.



As in our previous report *Navigating New Horizons*, this study defines multicultural Canadians as individuals who self-identify as belonging to one of six visible minority groups recognized by Statistics Canada. These six groups are South Asian, Chinese, Afro-Caribbean / African (identified as Black in Statistics Canada terminology), Filipino, Arab, and West Asian. We focus on these groups because they are six of the largest and fastest-growing visible minority groups in Canada

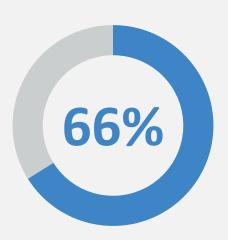
While our term *multicultural Canadians* specifically references "Canadians", this definition is not restricted to Canadian citizens. Instead, it includes both permanent and non-permanent residents. Throughout the report, we explore how giving behaviours, opinions and views vary with individuals' immigration status. The categories we use are::

- non-permanent residents individuals from another country resident in Canada who have a work or study permit or have claimed refugee status,
- *permanent residents* individuals from another country who have permanent residency status as immigrants to Canada, but have not yet been granted Canadian citizenship,
- naturalized Canadians those born abroad who have become Canadian citizens via naturalization, and
- Canadian-born those who have Canadian citizenship by virtue of having been born in Canada.¹

In this report, when speaking of naturalized Canadians and permanent and non-permanent residents we frequently use the term *internationally-born*, as differentiated from those who were born in Canada, referred to as *Canadian-born*.

¹ A small number of respondents said they had some other status, primarily being visitors to Canada.

Figure 1View of charities



I have a positive view on charitable organizations in Canada

VIEWS ABOUT CHARITABLE ORGANIZATIONS AND GIVING

Overall, multicultural Canadians hold fairly positive views of charitable organizations, including registered charities, nonprofits and foundations. Two thirds express a favourable view of them, nearly a third are neutral, and just 2% hold a negative view.

Views on charitable organizations vary significantly based on respondents' demographic characteristics. Groups with more positive views of charitable organizations include individuals who: are under the age of 35; identify as male; have higher levels of formal education; and live in households that include children under the age of 18.

Views also vary significantly according to respondents' ethnocultural origin and immigration history. Respondents from Afro-Caribbean / African and South Asian backgrounds are more likely to hold positive views of charities, while those from Chinese and West Asian backgrounds are less likely to do so (see Table 1). Similarly, internationally-born respondents who have lived in Canada

for less than 10 years are more likely to hold positive views compared to those who have been in Canada longer or were born here. Notably, these differences are primarily driven by the proportion of respondents with neutral views rather than those with negative views.²

Table 1View of charities by birth locale and length of time in Canada

	V	iew of charition	es
	Positive	Neutral	Negative
Ethnocultural origin			
South Asian	72%	26%	2%*
Chinese	58%	40%	3%*
Afro-Caribbean / African	74%	24%	
Filipino	65%	33%	•••
Arab	63%	35%	
West Asian	55%	43%	•••
Length of time in Canada			
Less than 3 years	71%	26%	3%*
3-5 years	73%	25%	•••
5-10 years	73%	26%	•••
10 + years	64%	34%	2%*
Born in Canada	62%	35%	3%*
			*uso with soution

*use with caution ... result suppressed ³

² In fact, the proportion of most groups that hold negative views is so small that it is difficult to measure accurately.

³ "' is used for data that should be used with caution - while the uncertainty around this figure is higher than usual, it is still useful for decision-making; '...' is used for data where the uncertainty about the figure is high enough that it should not be used for decision-making and, as such, the data has been suppressed. See the Data Quality section on p.48 for more information.

Attitudes toward charitable organizations and giving are closely linked to broader beliefs, particularly those related to the role of charities in society, the perceived value of small contributions, and one's personal responsibility to make Canada a better place. Strong majorities of respondents agreed with each of these sentiments, and those who agree with each are more likely to have positive views of charities and nonprofits (see Figure 2). The most strongly held of these related beliefs is that giving even small amounts is worthwhile, followed by the belief that charities help make communities stronger. A slightly smaller proportion—three in five respondents—feel they have a personal responsibility to make Canada a better place.

Agreement on the value of giving, even in small amounts, remains quite consistent across respondents, regardless of where they were born or length of time in Canada (see Table 2). However, those born in Canada and those who have lived in Canada for more than five years are more likely to believe that charitable giving makes communities stronger compared to those who have been in Canada for less time. Internationally-born respondents, on the other hand, are significantly more likely than Canadian-born respondents to feel a

Figure 2
Views about charitable giving

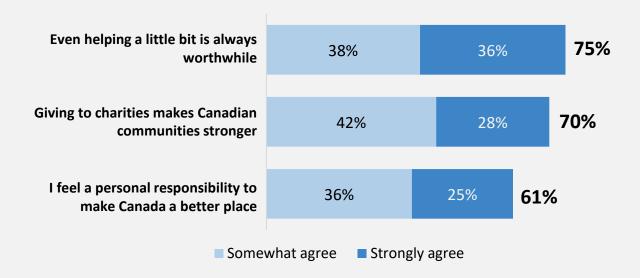


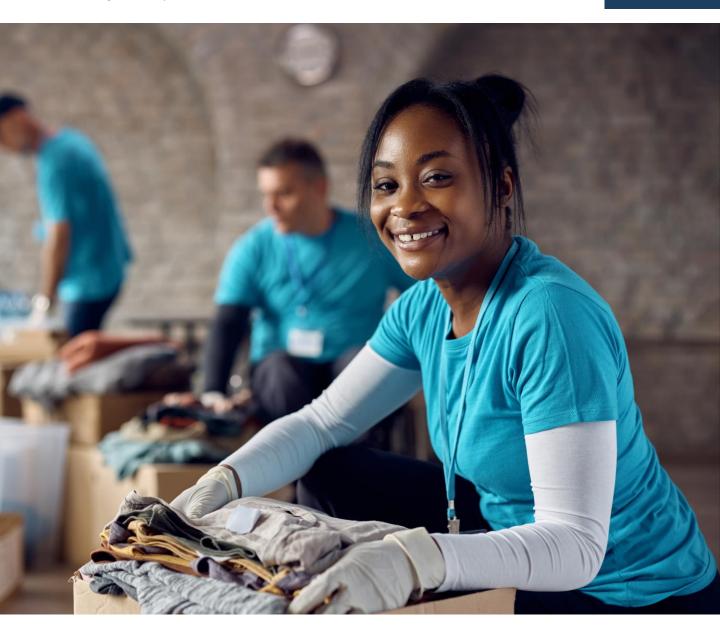
Table 2Views about charitable giving by birth locale and length of time in Canada

	Length of time in Canada					
View about giving	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada	
Even helping a little bit is always worthwhile	74%	77%	75%	76%	73%	
Giving to charities makes Canadian communities stronger	63%	68%	71%	73%	70%	
I feel a personal responsibility to make Canada a better place	64%	68%	65%	64%	53%	

personal responsibility to make Canada a better place. This suggests that multicultural Canadians share a foundational belief in the value of giving. Over time, as they become more familiar with the societal roles charities and nonprofits play in Canada, multicultural Canadians increasingly view charities and nonprofits as effective contributors to community well-being. These patterns align quite consistently with variations in views by immigration status (see Table A-1 in Appendix A).

Table 3Views about charitable giving by ethnocultural origin

	Ethnocultural origin					
View about giving	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian
Even helping a little bit is always worthwhile	74%	72%	83%	78%	71%	65%
Giving to charities makes Canadian communities stronger	72%	64%	76%	69%	67%	68%
I feel a personal responsibility to make Canada a better place	67%	55%	65%	58%	58%	53%



Respondents from Afro-Caribbean / African backgrounds stand out for their particularly positive views of charities and giving (see Table 3). Compared to those from other ethnocultural backgrounds, they are more likely to see the value in giving and believe that charities make communities stronger and are somewhat more likely to feel responsible for making Canada a better place. Respondents from South Asian backgrounds share quite similar views, though they are somewhat less convinced of the value of giving even in small amounts. In contrast, respondents from West Asian, Chinese and Arab backgrounds tend to hold somewhat less positive views.



GIVING

The vast majority of respondents (79%) reported donating to charitable organizations in the year prior to the survey, marking a modest increase from the 74% in our initial 2020 survey. Donors contributed an average of \$795 each, a slight decrease from \$874 in 2020.

As with the broader Canadian population, charitable giving among multicultural Canadians varies based on personal and economic characteristics. For example, those with higher household incomes are more likely to donate and tend to give larger amounts, as are those who have non-adult children in the household. Additionally, those with university or post-graduate degrees and those who are employed tend to give larger amounts.

Not surprisingly, donation patterns are also linked to the settlement process. Internationally-born respondents who are permanent residents or naturalized citizens are most likely to donate and tend to give the largest amounts (see Table 4). Those who were born in Canada are slightly less likely to donate and tend to give somewhat smaller amounts. This difference is likely driven by the younger average age of Canadian-born respondents compared to permanent residents and naturalized citizens. Compared to all other groups, non-permanent residents are markedly less likely to donate

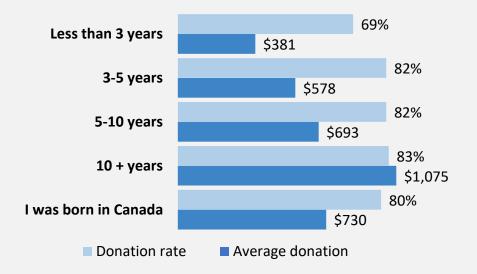
Table 4Giving by immigration status

	Giving				
Immigration status	Donation rate	Average amount			
Non-permanent residents	64%	\$352*			
Permanent residents	84%	\$994			
Naturalized Canadian citizens	83%	\$884			
Canadian-born	80%	\$730			

*use with caution

and tend to contribute significantly smaller amounts. Similar patterns can be seen when looking at how long internationally-born respondents have been in Canada. Those who have been in Canada for the shortest period (and are more likely to be non-permanent residents) are less likely to give, with donation amounts generally increasing the longer they reside in Canada (see Figure 3).

Figure 3Donation rate and average donation by birth locale and length of time in Canada



Respondents from Afro-Caribbean / African backgrounds are particularly likely to donate and tend to give relatively large amounts (see Table 5). South Asian respondents are also particularly likely to donate but tend to give more moderate amounts. Chinese respondents tend to give larger amounts, though they are slightly less likely than average to give.

Table 5Giving by ethnocultural origin

	Giving				
Ethnocultural group	Donation rate	Average amount			
South Asian	84%	\$767			
Chinese	74%	\$922			
Afro-Caribbean / African	84%	\$1,128			
Filipino	79%	\$421*			
Arab	66%	\$441*			
West Asian	72%	\$458*			

*use with caution

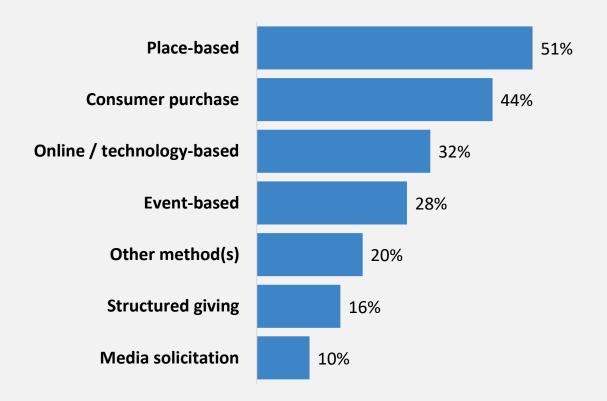
HOW DO MULTICULTURAL CANADIANS GIVE?

To gain deeper insight into how multicultural Canadians give, the survey asked respondents whether they had used any of over two dozen different charitable donation methods during the previous year. These methods ranged from more traditional approaches, such as direct mail or sponsoring someone in an event, to contemporary digital methods like giving via mobile apps and text messaging. Reflecting the increasingly multi-channel nature of donor

engagement and giving, the survey included both single- and multi-channel giving methods. These can be loosely grouped into various methods, including place-based giving, giving through consumer purchases, event- and online- or technology-based giving, and structured giving, ⁴ among others (see Figure 4).

Although the survey did not track how much donors contributed via each method, analyzing total donations, the number of causes supported, and key donor attitudes by mode provides valuable insight into the donor personas associated with each giving method. Where relevant, we also examine how donation methods relate to immigration status and ethnocultural background.⁵

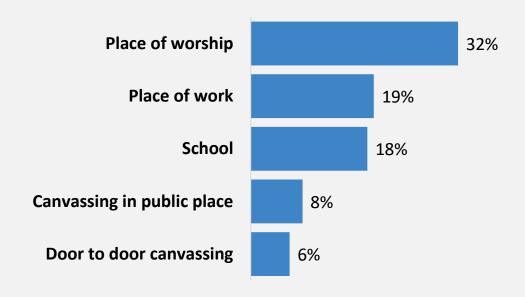
Figure 4Major methods of donating



⁴ For the purposes of this report *structured giving* is defined as giving via methods that show an unusually high degree of intentionality and prior-planning, such as planned and monthly giving.

⁵ For more detail on these associations, please refer to the supplementary data tables in Appendix A.

Figure 5Place-based methods of donating



THE ROLE OF PLACE

Place-based giving is the most common donation channel among multicultural Canadians, with just over half (51%) donating through one or more place-based methods. The most frequent method is donating at a place of worship, primarily in support of religious organizations (see Figure 5). Workplace and school-based donations are also prevalent, with about one in five multicultural Canadians donating through these channels. Somewhat smaller numbers donate after being approached in public spaces or at their homes via door-to-door canvassing.

Overall, donors who contribute via place-based methods tend to give significantly more than those who do not (\$960 vs. \$497, on average). They also tend to support a greater number of causes (3.9 vs. 3.0, on average). Not surprisingly, given the prevalence of donating at a place of worship, place-based donors are more likely to feel a responsibility to give due to their faith (67% vs. 51% of non-place-based donors).



Permanent residents tend to be more likely to give through place-based methods, as are those from Afro-Caribbean / African, Filipino and South Asian backgrounds. In contrast, those from Chinese backgrounds are less likely to do so (see Appendix A). Notably, those who have been in Canada for less than three years are just as likely to donate through place-based methods, likely due to the strong connection with religious giving.

DONATING THROUGH CONSUMER PURCHASES

Nearly half of multicultural Canadians (44%) reported donating through consumer purchase during the year prior to the survey. Just over a quarter donated at a point-of-sale or made a purchase where a portion of the proceeds supported a charitable cause (see Figure 6). About one in eight contributed by shopping at third-party vendors (i.e., businesses not directly affiliated with a charitable organization) that allocate a portion of their sales to supporting a charitable cause.

Those who donate through consumer purchases tend to be somewhat less committed to giving compared to other donors. They are more likely to say they mainly support charities in small ways (74% vs. 56% of those who do not donate through consumer purchases) and tend to give smaller amounts (\$675 vs. \$945, on average). However, these donors also show potential for

Figure 6Consumer purchase-related methods of donating



greater engagement. They are more likely to express a desire to give more but are uncertain about how to do so (48% vs. 41% of non-consumer-purchase donors) and are more inclined to promote the charities they care about to their friends and family (62% vs. 53%).

Non-permanent residents and those who have been in Canada for less than three years are noticeably less likely to donate through consumer purchases, while permanent residents are somewhat more likely to do so. As with most other methods of donation, respondents from Afro-Caribbean / African, Filipino and South Asian backgrounds are more likely to engage in this form of giving.

THE ROLE OF TECHNOLOGY

Overall, just under a third of respondents (32%) reported donating in response to an online appeal or through a technology-related channel. The most common method was donating via the organization's website, followed by contributing through a mobile app or third-party website (see Figure 7). Slightly fewer respondents donated through social media or in response to email solicitations, while fewer than one in 20 gave via text message. Interestingly, while the popularity of many other donation methods has increased since the first edition of this survey in 2020, the prevalence of online and technology-based giving among multicultural Canadians has remained essentially unchanged.

Donors who give through technology-related channels tend to be fairly committed to charitable giving. On average, they contribute significantly larger amounts than those who do not donate through technology-related channels (\$1,048 vs. \$621) and tend to support a greater number of causes (4.1 vs. 3.2). They tend to be more responsive to direct appeals from charities and are less responsive to indirect requests from family and friends (57% vs. 62% of non-technology donors). Additionally, they are slightly less likely to describe their giving as spontaneous or driven by what appeals most in the moment (63% vs. 66% of non-technology donors).

In terms of immigration status, respondents who have been in Canada for less than three years and particularly those who are non-permanent residents are less likely to donate in response to online appeals or through technology-related channels. Patterns by ethnocultural background are similar to those observed in place-based and consumer purchase-related giving.

Figure 7Technology-related methods of donating

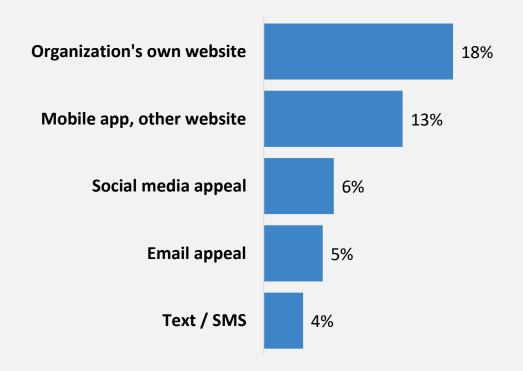
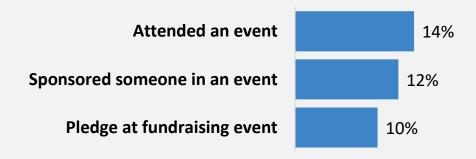


Figure 8
Event-based methods of donating



EVENT-BASED GIVING

Just over a quarter (28%) of respondents made at least one event-based donation in the previous year. The most common form of event-based giving was purchasing tickets to fundraising events such as galas or sporting events, followed by sponsoring someone in an event such as a walk-a-thon (see Figure 8). About one in ten respondents attended a fundraising event where they donated or made a pledge.

Event-based donors are fairly committed to giving, contributing significantly more on average (\$1,148 vs. \$604 for non-event-based donors) and supporting a greater number of causes (4.6 vs. 2.1). Not surprisingly, these donors are particularly likely to say they enjoy supporting charitable organizations by participating in events (68% vs. 47% of non-event-based donors). They are also more likely to visit a charity's website or social media profile before donating (72% vs. 54%) and are more likely to promote the causes and organizations they care about to family and friends (67% vs. 50%).

As with most other donation methods, those who have been in Canada for less than three years or hold non-permanent resident status are somewhat less likely to give through event-based giving, while those from Afro-Caribbean / African backgrounds are somewhat more likely to engage in this form of giving.

Figure 9Structured methods of donating



STRUCTURED GIVING

Structured giving methods, as defined here, emphasize planning and intentionality in charitable giving. Although only 16% of multicultural Canadians donate this way, they play a significant role due to their strong commitment and the larger amounts they tend to contribute. The most common structured donation method reported in the survey is planned giving, such as through charitable annuities or bequests in a will, followed by monthly giving (see Figure 9).

Although the survey includes only two structured giving methods and does not fully capture the potential of this approach,⁶ donors who give in this way tend to contribute significantly larger amounts (\$1,518 vs. \$619 for non-structured donors) and support a greater number of causes (4.8 vs. 3.3). Not surprisingly, they are also far more likely to consider charitable giving personally important (83% vs. 66% of non-structured donors) and to have a pre-determined idea of which charities they will support before giving (75% vs. 63%). Notably, these donors are more receptive to engagement. They are likely to say they would give more if asked more frequently (61% vs. 45%) and are more inclined to promote the charities they care about to friends and family (71% vs. 55%).

⁶ Planned donation amounts not actually contributed in the previous 12 months are not included in respondents' total donations.

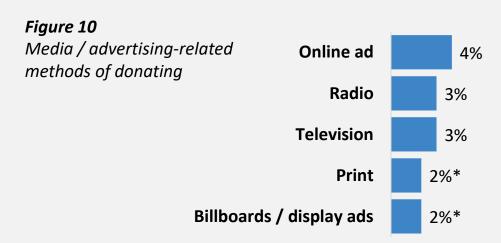


As expected, given their relatively lower attachment to charitable giving, structured giving is less common among respondents who have been in Canada for less than three years or are non-permanent residents. It is most prevalent among internationally-born respondents, particularly permanent residents. In terms of ethnocultural patterns, structured giving is particularly common among respondents from Afro-Caribbean / African backgrounds and, to a slightly lesser extent, those from South Asian backgrounds.

GIVING IN RESPONSE TO MEDIA APPEALS / ADVERTISING

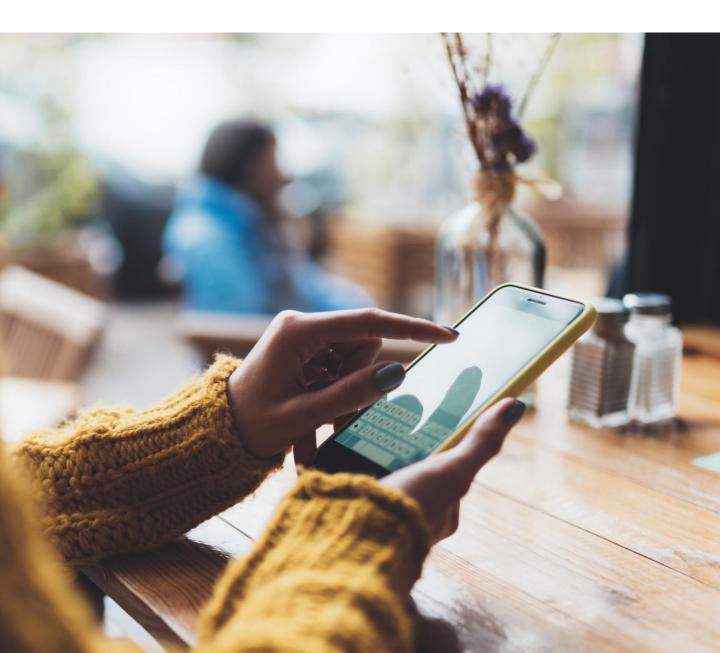
Media-related giving is the least common donation method among multicultural Canadians. Although the survey includes questions on five specific media channels, only one-tenth of respondents reported giving this way. The most common donation channels were in response to online and broadcast advertising, followed by print media and display ads (see Figure 10).

Although the relatively small percentage of respondents donating through media-related channels might suggest that media-related giving is unimportant, this method has greater impact than it might appear. First, donors who contribute this way tend to give significantly more than others (\$1,437 vs. \$705 for non-media donors) and support more causes (5.3 vs. 3.4). Second, these donors are more likely to also give through other methods typically associated with committed donors. For example, donors who give through media-related channels are significantly more likely to participate in structured giving (33% vs. 18% of non-media-related donors) and to donate through technology-related channels (56% vs. 39%). Third, despite already giving substantial amounts, this giving mode appears to be quite effective at reaching those willing to give even more. Media-related donors are more



likely than others to say they would support more charities if asked more frequently (67% vs. 46% of non-media donors) and to say they would like to donate to more charities but don't know how (62% vs. 42%).

Media solicitation is particularly effective at reaching internationally-born respondents who have been in Canada for three to five years and, to a slightly lesser extent, are permanent residents. However, it appears to be less effective in engaging those who have been in Canada for less than three years or are non-permanent residents.



The Role of Multicultural Media

To better understand the role of media and advertising in charitable giving, the survey asked respondents how much they agree or disagree with a number of statements regarding how they respond to different channels, languages, and depictions of stakeholders used by charitable organizations in their advertising. Overall, results suggest that multicultural Canadians tend to have a somewhat more favourable views of charities that advertise through multicultural media outlets and use materials in their native language and depict individuals from their ethnocultural group. However, these views do not seem to be strongly held (see Figure 11). While roughly two in five respondents have a positive perception of each of these factors, a third or more are neutral, and about a quarter disagree that this type of advertising significantly influences their views.

While overall views of multicultural media and advertising are somewhat mixed, they provide value in number of ways. First, they help organizations reach newcomers to Canada. Respondents who have been in Canada for shorter periods—who might be expected to rely more on multicultural media—tend to have more positive views of these efforts than respondents who were born in Canada or have lived here for ten years or more (see Table 6). Second, certain demographic groups are more receptive to multicultural media and advertising. Younger respondents, men and those with minor children in the household tend to hold more positive views of this type of advertising, as do individuals who hold a favourable view of charitable organizations. Third, and possibly most directly, those with positive views of multicultural media and advertising are more likely to donate in response to media appeals and by participating in events.



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Figure 11
Views of charities that advertise in multicultural media

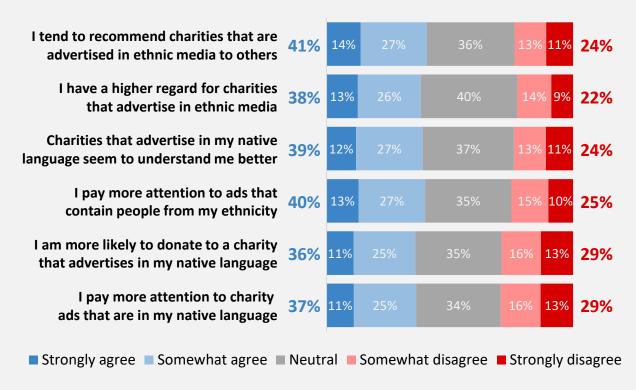


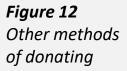


Table 6Views of charities advertising in multicultural media by birth locale and length of time in Canada

	Length of time in Canada				a
Multicultural media-related opinion	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada
I tend to recommend charities that are advertised in ethnic media to others	44%	54%	47%	38%	37%
I have a higher regard for charities that advertise in ethnic media	43%	51%	45%	35%	34%
Charities that advertise in my native language seem to understand me better	49%	56%	48%	34%	33%
I pay more attention to ads that contain people from my ethnicity	40%	47%	50%	38%	37%
I am more likely to donate to a charity that advertises in my native language	44%	53%	47%	32%	31%
I pay more attention to charity ads that are in my native language	45%	52%	44%	35%	28%

OTHER METHODS

The remaining three donation methods do not fit cleanly into any of the other modalities of giving, but are important to examine, especially given their significance in charitable giving among non-multicultural Canadians (see Figure 12).



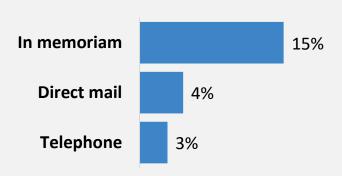
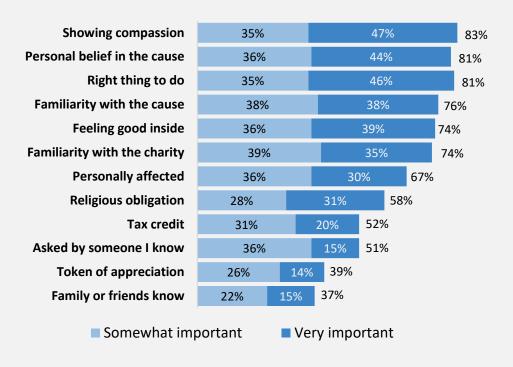


Figure 13Reasons for giving



WHY DO MULTICULTURAL CANADIANS GIVE?

Multicultural Canadians are primarily more motivated to give by altruism and belief rather than transactional considerations (i.e., personal benefits they might receive). Altruistic values—such as showing compassion, doing the right thing and personal belief in the cause—are the most common reasons for donating (see Figure 13). Familiarity with the cause and the charities they support are also key factors, likely because they give donors greater confidence that their contributions will have a meaningful impact. More personal motivations, such as being affected by the cause or donating to fulfill religious obligations, are less common but are still cited by a majority of respondents. Beyond the emotional benefits of giving, factors related to personal or social incentives—such as donation tax credits or whether friends or family are aware of their donations—are generally less influential.

Table 7 *Motivations for giving by immigration status*

	Immigration status						
Motivation for Giving	Non-permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian-born			
Showing compassion	85%	87%	83%	77%			
Right thing to do	79%	85%	84%	75%			
Personal belief in the cause	78%	83%	83%	77%			
Familiarity with the cause	70%	75%	81%	76%			
Feeling good inside 76%		78%	77%	67%			
Familiarity with the charity	65%	76%	77%	73%			
Personally affected	63%	69%	69%	64%			
Religious obligation	67%	66%	59%	48%			
Tax credit	44%	54%	55%	50%			
Asked by someone I know	55%	56%	50%	47%			
Token of appreciation	47%	46%	37%	33%			
Family or friends know	44%	45%	34%	34%			

The importance of motivations for giving varies significantly based on respondents' immigration status (see Table 7). Internationally-born respondents, particularly permanent residents and Canadian citizens, place greater importance on altruistic values compared to Canadian-born respondents. Non-permanent residents, compared to other internationally-born respondents, assign similar importance to showing compassion and feeling good inside. However, they are less likely to view "doing the right thing" and belief in the cause as important factors. This may stem from having less experience with Canadian charities as a means of making a positive impact, which could also explain the lower importance they assign to familiarity with the charities and causes they supported.

Table 8Motivations for giving by ethnocultural origin

	Ethnocultural origin					
Motivation for Giving	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian
Showing compassion	85%	76%	88%	88%	75%	81%
Right thing to do	83%	76%	86%	82%	77%	78%
Personal belief in the cause	82%	77%	84%	84%	74%	79%
Familiarity with the cause	77%	77%	75%	85%	70%	67%
Feeling good inside	78%	65%	78%	76%	78%	73%
Familiarity with the charity	75%	74%	72%	80%	66%	66%
Personally affected	67%	64%	69%	74%	61%	57%
Religious obligation	66%	33%	72%	68%	67%	54%
Tax credit	55%	54%	46%	49%	52%	46%
Asked by someone I know	55%	43%	50%	53%	61%	57%
Token of appreciation	44%	29%	42%	38%	43%	48%
Family or friends know	44%	27%	37%	37%	42%	42%

Both permanent and non-permanent residents are more likely to be motivated by personal and social incentives, such as being asked to donate by friends, family, or acquaintances and whether others know about their giving. Very similar patterns emerge when examining how long respondents have lived in Canada (see Table 42 in Appendix A).

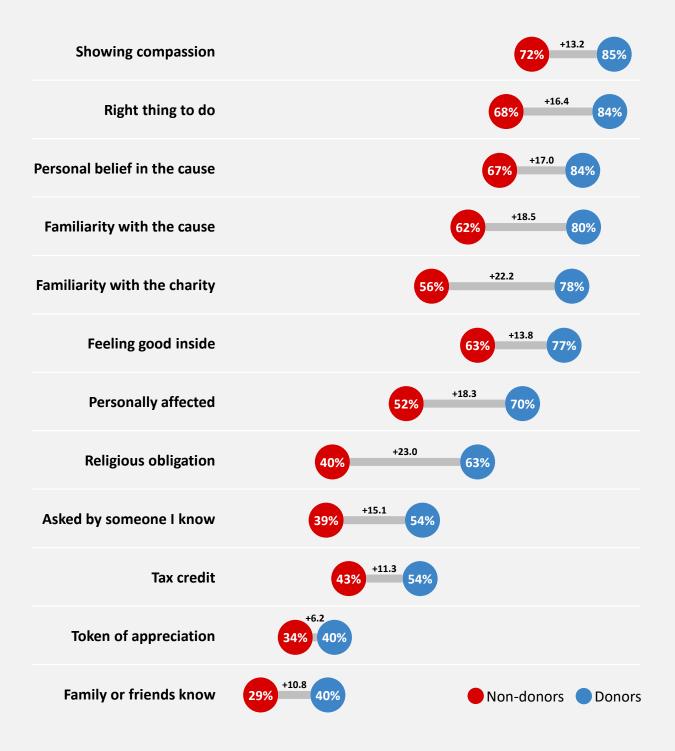
The significance of these donation motivations also varies by ethnocultural background. Afro-Caribbean / African, Filipino and South Asian respondents place greater emphasis on altruistic values, such as showing compassion for those in need and personal belief in the cause, than other groups (see Table 8). Respondents from Filipino backgrounds prioritize familiarity with the

causes and charities they support more than other groups, while respondents from Arab and West Asian backgrounds place less importance on these factors. Family and social ties appear to play a greater role among respondents from Arab, West Asian and South Asian backgrounds, who assign greater importance to being approached by someone they know and having family and friends aware of their donations.

Donors consistently rate all motivations as more important than non-donors (see Figure 14). The largest differences between donors and non-donors are observed in the importance of religious obligations, familiarity with the charity and cause, and personal connections to the cause. While being asked to donate by family, friends, or acquaintances and having friends or family know about their charitable giving are less influential overall, the relative size of the gaps between donors and non-donors indicates that these factors are important motivators for certain groups (e.g., those with Arab, West Asian and South Asian backgrounds). While respondents place great importance on altruistic factors such as showing compassion for those in need and doing the right thing, the smaller relative differences between donors and non-donors suggest that these may serve as more baseline beliefs and attitudes rather than direct drivers of support for specific organizations or causes.



Figure 14Reasons for giving, donors vs. non-donors



Planning and Intentionality

Intentionality and prior planning play a significant role in the charitable giving of multicultural Canadians. While a similar or slightly smaller proportion of respondents report having a set budget and predetermined charities they will support compared to those who say most of their giving happens spontaneously (see Figure 15), those who plan their giving tend to give significantly larger amounts (see Table 9).

Figure 15
Indicators of planning and intentionality

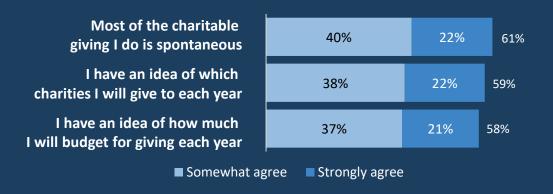


Table 9Average donation by indicators of planning and intentionality

of planning and intentionality	Disagree	Agree
Most of the charitable giving I do is spontaneous	\$1,374*	\$726
I have an idea of which charities I will give to each year	\$554*	\$975
I have an idea of how much I will budget for giving each year	\$554*	\$984

*use with caution

Internationally-born respondents who have lived in Canada for at least three years are more likely to plan their giving in advance by identifying which charities they will support, as are permanent residents and naturalized citizens. Among ethnocultural groups, respondents from South Asian backgrounds are notably more likely to plan their giving.

The Role of Family and Friends

Just over half of respondents indicated they are more likely to donate to a charitable organization when asked by friends and family rather than by the charity itself (see Figure 16). Not surprisingly, these respondents are more than twice as likely to consider being asked by someone they know an important factor in their donation decisions (67% vs. 27% who disagreed that they are more likely to donate when friends or family ask). They are also more than three times as likely to say it is important that family and friends are aware of their donations (51% vs. 15%). These respondents are particularly important because they tend to give substantially larger amounts (see Table 10) and are more likely than the average respondent to promote the charities they care about to friends and family (67% do this vs. 43% of those who are more influenced by direct appeals from the charity).

The importance of being asked to donate by friends and family does not vary significantly by immigration status (see Appendix A). However, this factor is particularly influential for those who have been in Canada for three to five years, suggesting that friends and family play a key role in shaping giving norms and attitudes as internationally-born individuals become more established in Canada. The impact of this influence is also reflected in the fact that individuals who have been in Canada for shorter periods, as well as both non-permanent and permanent residents, are more likely to promote the charities they care about to their friends and family. There are relatively few statistically significant variations by ethnocultural background. However, respondents from South Asian backgrounds are more likely than some other groups to be more influenced by donation requests from family and friends rather than directly from charities, while respondents from Chinese backgrounds are less likely to promote the causes they care about to others.



Figure 16
Indicators of the role of family and friends in giving

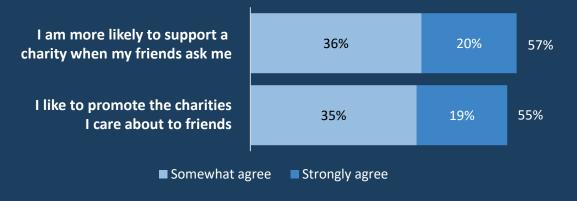


Table 10Average donation by indicators of the role of friends and family

	Disagree	Agree
I like to promote the charities I care about to friends	\$708*	\$882
I am more likely to support a charity when my friends ask me	\$628	\$871

*use with caution



WHAT CAUSES DO MULTICULTURAL CANADIANS SUPPORT?

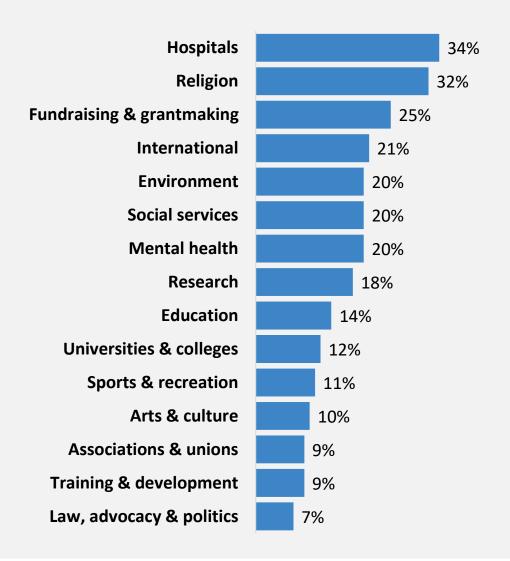
Multicultural Canadians support a diverse range of causes through their donations. Hospitals and religious organizations stand out as the most commonly supported, with about a third of respondents reporting donations to these organizations during the previous year (see Figure 17). Human services ⁷—both inside Canada and internationally—as well as environmental causes are also key areas of focus, with approximately one in five respondents contributing to each. Support for research and education-related causes is also quite high, though lower than human services.

Support for the remaining cause areas tends to be more limited, with about one in ten multicultural Canadians contributing to most other causes. Notably, a number of these causes involve organizations where donors are more likely to be direct participants or beneficiaries of the organization's services (e.g., sports & recreation, associations & unions). Lastly, about one in four respondents donate to fundraising and grantmaking organizations, which primarily focus on raising money and providing financial support to organizations in other cause areas.

⁷ Human services organizations primarily provide material and financial supports and services for individuals and groups. Examples include foodbanks and homeless shelters and organizations providing supports and services to families, youth, seniors and people with disabilities, among others. The range of services offered by these organizations extremely broad, ranging from prenatal supports to parenting resources to independent living services to seniors.



Figure 17
Cause-specific donation rates



Internationally-born Canadians who have lived in Canada for less than three years are less likely to give to nearly all causes, with support for religious organizations being the only exception (see Table 11). The likelihood of giving to most other causes tends to increase the longer internationally-born donors have lived in Canada, often reaching its highest levels among those who have been in the country for five to ten years before stabilizing or even declining slightly. Support for hospitals and religious organizations are notable exceptions to this trend.

Table 11Cause-specific donation rates by birth locale and length of time in Canada

		Length o	f time in (Canada	
Cause	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada
Hospitals	22%	31%	33%	39%	36%
Religion	32%	30%	35%	37%	26%
Fundraising & grantmaking	19%	20%	31%	26%	25%
International	15%	25%	25%	25%	19%
Mental health	12%	27%	23%	22%	21%
Social services	15%	21%	26%	22%	19%
Environment	15%	22%	19%	20%	22%
Research	7%*	15%*	20%	21%	22%
Education	10%	19%	18%	14%	16%
Universities & colleges	11%	13%*	15%	12%	13%
Sports & recreation	8%*	11%*	14%	9%	15%
Arts & culture	6%*	16%*	13%	10%	12%
Training & development	7%*	12%*	12%	9%	10%
Associations & unions	6%*	6%*	11%	8%	12%
Law, advocacy & politics	5%*	6%*	10%*	8%	7%*

*use with caution

Multicultural Canadians born in Canada are less likely to donate to many causes compared to internationally-born donors who have lived in Canada for several years. Patterns of support by immigration status follow a similar trend (see Table 49 in Appendix A), with non-permanent residents being less likely to support nearly all causes compared to permanent residents and naturalized citizens. Support for universities and colleges is the only exception to this pattern and is likely related to the significant number of international students in Canada who hold non-permanent resident status.

When interpreting these findings, it is important to consider the role of age. Internationally-born respondents who have lived in Canada for at least five years tend to be older than Canadian-born respondents. Since younger individuals are generally less likely to donate than older ones, this demographic difference likely contributes to the lower giving rates observed among those born in Canada.

Patterns of support by ethnocultural background generally align with overall giving levels. Respondents from Afro-Caribbean / African and South Asian backgrounds, who have high overall giving rates, are particularly likely to support many causes, including hospitals, international development and relief and mental health organizations (see Table 12). Respondents from Chinese and Arab backgrounds tend to be less likely to donate to most cause areas. However, there are notable exceptions: respondents from Chinese background are more likely to support hospitals and education and research organizations, while respondents from Arab backgrounds show higher levels of support for religious, social services, and research organizations.



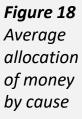
Table 12Cause-specific donation rates by ethnocultural origins

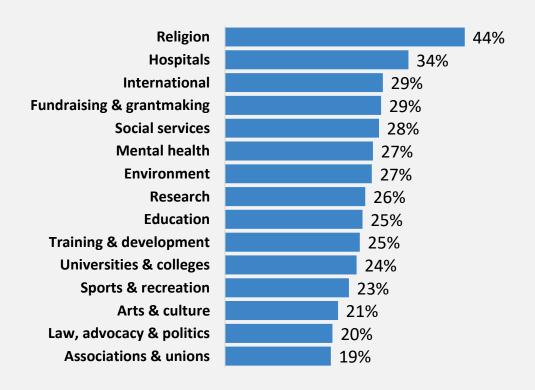
	Ethnocultural origin						
Cause	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
Hospitals	36%	38%	36%	28%	22%*	20%*	
Religion	35%	18%	49%	38%	31%	25%*	
Fundraising & grantmaking	26%	20%	35%	25%	19%*		
International	24%	18%	25%	20%	18%*		
Mental health	25%	15%	25%	20%	14%*		
Social services	25%	15%	19%	19%	19%*	26%*	
Environment	24%	16%	20%	23%	15%*		
Research	19%	20%	19%	16%*	17%*		
Education	15%	13%	19%	12%*	9%*		
Universities & colleges	15%	9%	19%	8%*			
Sports & recreation	13%	9%	14%	10%*	9%*		
Arts & culture	12%	9%	14%	5%*	10%*		
Training & development	11%	6%	12%*	9%*	9%*		
Associations & unions	10%	7%	14%*	6%*			
Law, advocacy & politics	8%	5%*	10%*	7%*			



LEVELS OF FINANCIAL SUPPORT BY CAUSE

The survey assesses levels of financial support by cause by asking donors what proportion of their total donations they allocated to each supported cause. ⁸ While this approach explicitly separates the likelihood of supporting a given cause from the level of financial support provided, the ranking of causes by financial contribution closely mirrors the ranking of causes by likelihood of donating. This suggests that support for less commonly donated-to causes primarily comes from donors who give to many causes. More widely supported causes, such as religion and hospitals, can be considered "core" causes, as they attract fairly high proportions of donors. In contrast, less common causes like associations and unions, tend to receive support from a smaller proportion of donors who contribute to them in addition to their "core" giving.





⁸ For example, those who donated to education, health, and environmental organizations were asked what percentage of their total donations went to each of these three causes.

Where do Multicultural Canadians Focus their Support?

Beyond supporting specific causes, multicultural Canadians donate out of a desire to help communities. To better understand how they prioritize their support, the survey asked respondents how important it is to support various communities—either directly or through the charities that serve them—when making donation decisions.

Overall, responses indicate that multicultural Canadians prioritize supporting the communities closest to them. Three-quarters of respondents consider helping their local community important, while about seven in ten value supporting charities in Canada and/or assisting members of their ethnocultural community. While respondents also value helping those outside Canada, these communities are generally ranked as a slightly lower priority compared to those within Canada.

Internationally-born respondents tend to place greater importance on helping their local community compared to those who were born in Canada (see Tables 53 and 54 in Appendix A). However, non-permanent residents and those who have been in Canada for less than three years are less likely to prioritize supporting charities that help people in Canada compared to individuals who have been in Canada longer or were born here. This may be due to a weaker perceived connection between charitable giving and supporting their community. Additionally, the importance respondents placed on helping those outside Canada tends to decline the longer respondents have lived in Canada.

In terms of ethnocultural differences, respondents from Afro-Caribbean / African, Filipino and South Asian backgrounds are somewhat more likely than other groups to view these factors as important (see Table 55 in Appendix A).

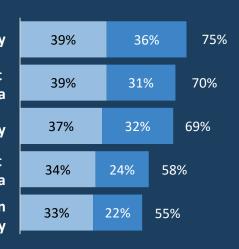


Supporting charities that help people in Canada

Helping my ethnic community

Supporting charities that help people outside Canada

Supporting non-Canadian charities that help my ancestral country

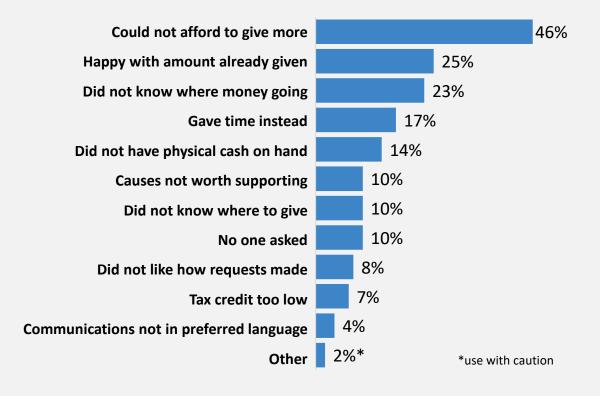


BARRIERS TO GIVING

To understand barriers to giving, the survey asked respondents whether any of eleven specific factors prevented them from donating more to charitable organizations in the past year. Affordability emerged as the most significant barrier, with respondents citing it far more frequently than any other factor (see Figure 20).

About a quarter of respondents felt they had already given enough or were uncertain about where their donations were going. This lack of clarity about how donations are used is closely linked to other concerns. While only about one in ten respondents indicated that they didn't donate because they believed the causes are not worth supporting, this percentage nearly doubled (19%) among those who were unsure where their donations were going.

Figure 20Barriers to giving more



Additionally, ten percent of respondents cited not being asked and/or not knowing where to give as reasons for not giving more, suggesting that even in today's highly saturated fundraising environment, some audiences are not being reached. Notably, two thirds of those who don't know where to give expressed a desire to give more to charities, highlighting an opportunity for greater engagement and outreach.

The current level of tax credits does not appear to be a major barrier to giving, though some groups are more influenced by tax credits than others. Lastly, about one in ten respondents indicated that none of the identified barriers prevented them from donating more.

Notably, charitable organizations appear to be somewhat less effective at reaching internationally-born respondents who have lived in Canada for less than three years (see Table 56 in Appendix A). While these respondents are less likely to be satisfied with the amounts they have already donated, they are more likely to report not knowing where to give. Similar patterns are observed across immigration status.

Examining the differences between donors and non-donors, affordability again emerges as the most significant barrier preventing multicultural Canadians from giving. Non-donors were substantially more likely to cite financial constraints as a reason for not donating (54% vs. 44% for donors). Differences between donors and non-donors were much smaller for all other barriers, to the extent that most of these differences cannot be reliably measured within the sample size of this survey.

⁹ Less directly, they are also less likely to not like how requests are made (volume of requests is very frequently the primary reason for dissatisfaction with fundraising).



THE POTENTIAL FOR GREATER SUPPORT

While most multicultural Canadians already give generously, many are open to contributing even more. In fact, the majority express a desire to donate more, and nearly as many would do so if they were asked more frequently or had better knowledge of how to support more charities (see Figure 21).

Willingness to give more is highest among internationally-born non-permanent or permanent residents, as well as those who have lived in Canada for less than ten years (see Tables 60 and 59 in Appendix A). These groups are also more likely to be uncertain about how to increase their level of support.

Compared to other respondents, these individuals are more likely to face a number of key barriers, including not knowing where to give, receiving charity communications in a language other than their preferred one, not being asked to give, and perceiving donation tax credits as insufficient.

While these barriers are less common overall, they are significantly more prevalent among those willing to increase their support. Notably, they are also more frequently reported by internationally-born non-permanent or permanent residents, as well as those who have lived in Canada for less than ten years.

Figure 21
Indicators of
the potential
for greater
support

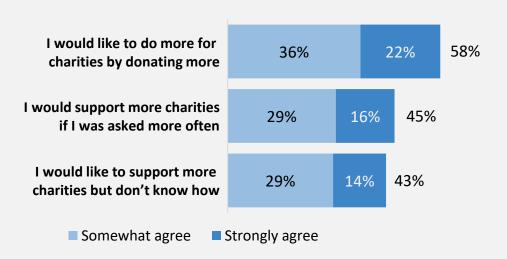
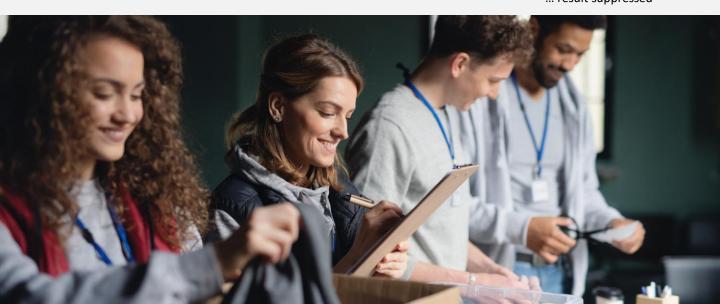


Table 13Barriers by indicator of potential for increased support

% reporting barrier by agreement with indicator of potential for increased support

	Disagree	Neutral	Agree
I would like to do more for charities by donating more			
Did not know where to give		8%*	11%
No one asked	9%*	9%	9%
Tax credit too low	7%*	6%*	8%
Communications not in preferred language		2%*	6%
I would support more charities if I was asked more often			
Did not know where to give	6%*	7%*	13%
No one asked	5%*	10%	11%
Tax credit too low	5%*	6%*	9%
Communications not in preferred language		3%*	7%
I would like to support more charities but don't know how			
Did not know where to give	5%*	7%	14%
No one asked	7%*	8%	12%
Tax credit too low	5%*	6%*	9%
Communications not in preferred language		3%*	7%



CONCLUSION

This study underscores the very significant contributions multicultural Canadians make to charitable organizations and their communities. As one of Canada's fastest-growing population segments—with their numbers projected to increase by 44% by 2034—the role of multicultural Canadians in giving will continue to expand. In the years ahead, effectively engaging and building meaningful connections within these communities will be crucial for organizations seeking to enhance their long-term sustainability, grow engagement and maximize their impact.

As this report illustrates, the giving behaviours, attitudes, and beliefs of multicultural Canadians are highly diverse and shaped by their personal circumstances, histories and, for many, the experience of settling in a new country. With the continued growth of this population—both through immigration and increasing numbers of second- and third-generation Canadians—and its evolving composition, charitable organizations must adapt accordingly. To remain effective, they will need to continually reassess their approaches, move beyond outdated assumptions, and embrace new strategies that reflect the shifting priorities and experiences of this dynamic population.

Perhaps the most pressing challenge for organizations and leaders will be engaging multicultural Canadians who are harder to reach—whether due to language barriers, lack of familiarity with Canadian charities, being early in the settlement journey, or simply not having been approached. Focused efforts to authentically engage these individuals will not only strengthen the charitable sector but also foster a greater sense of belonging and inclusion within Canadian society. By deepening their understanding of the behaviours, attitudes, and beliefs of multicultural Canadians—and prioritizing accessibility and genuine relationship-building—organizations can unlock the full potential of multicultural giving.

METHODOLOGY



The survey was fielded between March 14 and May 13, 2024. Respondents completed an interactive, self-administered online questionnaire in their choice of English, French or Simplified Chinese. Respondents were drawn from CulturaliQ's Online Ethnic Panel and eligibility was restricted to residents of Canada 18 years of age or older with some responsibility for making charitable donation decisions for their household.

As is common industry practice, respondents with household members working in the media or for market research, advertising or public relations firms, were excluded from the survey. Respondents with household members working directly for a charity or nonprofit were also excluded. These measures are intended to help ensure that the responses received are more typical of multicultural Canadians.

The total sample size for the survey was 3,074. Respondents lived in one of the provinces and self-identified as members of one of the six ethnocultural groups included in this study. Permanent and non-permanent residents were included, as were Canadian-born respondents. The distribution of respondents was as follows:

- **Region:** British Columbia (n = 700), Prairies (n = 500), Ontario (n = 930), Quebec (n = 500), Atlantic Canada (n = 433).
- Ethnicity: South Asian (n = 996), Chinese (n = 858), Afro-Caribbean / African [Black] (n = 404), Filipino (n = 380), Arab (n = 316), West Asian (n = 150).
- Length of time in Canada: less than 3 years (n = 681), 3 to 5 years (n = 353), 6 to 10 years (n = 526), more than 10 years (n = 809), born in Canada (n = 705).
- **Residency:** Canadian citizen (n = 1,689), permanent resident (n = 742), international student (n = 320), work permit (n = 261), visitor (n = 34), refugee / asylum seeker (n = 25), Other (n = 3).

- **Gender:** Man (n = 1,469), woman (n = 1,595), non-binary (n = 10).
- Age group: 18 to 24 (n = 560), 25 to 34 (n = 956), 35 to 44 (n = 884), 45 to 54 (n = 472), 55 to 64 (n = 175), 65 and older (n = 27).

Responses were weighted by province, ethnicity and length of time in Canada to produce estimates that are more representative of the overall population of multicultural Canadians. They were not weighted by gender, age group, educational attainment, presence of children or household income as there are no estimates of the distributions of multicultural Canadians by these attributes that account for recent immigration shifts.

DATA QUALITY

Because the information contained in this report is derived from a survey, there is a degree of uncertainty around the results. Generally speaking, uncertainty is higher when the number of respondents is smaller or their responses are highly variable. Where this occurs, we have highlighted the affected figures with two symbols:

"*" means the figure should be used with caution - while the uncertainty around this figure is higher than usual, it is still useful for decision-making;

"..." means the uncertainty about the figure is high enough that it should not be used for decision-making and we have not released it.



CREDITS



Authors: David Lasby and Jodene Baker

Survey Design & Fielding: Edward Der

Report Design: Caroline Khewro

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Media inquiries: media@imaginecanada.ca

www.imaginecanada.ca



APPENDIX A: SUPPLEMENTARY DATA TABLES

Views About Charitable Organizations and Giving

Table 14	Immigration status					
Views about charitable giving by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
Even helping a little bit is always worthwhile	74%	78%	75%	73%		
Giving to charities makes Canadian communities stronger	62%	72%	72%	70%		
I feel a personal responsibility to make Canada a better place	62%	70%	63%	53%		

Giving – How Do Multicultural Canadians Give?

Table 15	Length of time in Canada						
Major methods of donating by birth locale and length of time in Canada	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada		
Place-based	52%	55%	51%	53%	47%		
Consumer purchase	39%	47%	43%	46%	44%		
Online / technology-based	25%	40%	37%	34%	32%		
Event-based	20%	28%	30%	29%	30%		
Other method(s)	12%	21%	19%	21%	23%		
Structured giving	11%	17%	19%	17%	15%		
Media solicitation	6%*	21%	14%	10%	9%		

*use with caution

Table 16		Immigration status						
Major methods of donating by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born				
Place-based	45%	60%	52%	47%				
Consumer purchase	36%	52%	43%	44%				
Online / technology-based	21%	39%	34%	32%				
Event-based	21%	31%	28%	30%				
Other method(s)	14%	20%	19%	23%				
Structured giving	12%	20%	16%	15%				
Media solicitation	7%*	13%	10%	9%				

^{*}use with caution

Table 17	Ethnocultural group						
Major methods of donating by ethnocultural origin	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
Place-based	60%	36%	61%	58%	46%	30%*	
Consumer purchase	47%	34%	54%	51%	30%	33%*	
Online / technology-based	36%	28%	36%	33%	21%	29%*	
Event-based	31%	26%	35%	21%	18%*	21%*	
Other method(s)	22%	16%	21%	22%	16%*	17%*	
Structured giving	17%	12%	24%	14%	10%*		
Media solicitation	10%	6%	16%	7%*	10%*		

The Role of Place

Place of worship
Place of work

Place of worship
Place of work

Canvassing in public place

Door to door canvassing

School

Canvassing in public place

Door to door canvassing

School

Table 18Place-related giving methods by

birth locale and length of time in Canada

Length of time in Canada							
Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada			
37%	33%	33%	34%	26%			
13%	19%	21%	22%	17%			
17%	23%	18%	17%	20%			
9%	8%*	9%*	8%	7%*			
4%*	6%*	7%*	7%	6%*			

^{*}use with caution

Table 19
Place-related giving methods
by immigration status

	Immigrati	ion status	
Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born
30%	42%	32%	26%
12%	19%	22%	17%
16%	21%	16%	20%
7%*	12%	7%	7%*
3%*	7%*	6%	6%*

^{*}use with caution

Table 20	Ethnocultural group						
Place-related giving methods by ethnocultural origin	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
Place-based	60%	36%	61%	58%	46%	30%*	
Place of worship	39%	15%	46%	39%	31%		
Place of work	20%	14%	21%	25%	14%*		
School	18%	14%	25%	19%	12%*		
Canvassing in public place	9%	5%*	11%*	7%*	5%*		
Door to door canvassing	8%	2%*	9%*	5%*			

*use with caution ...result suppressed

Donating Through Consumer Purchases

Table 21
Consumer purchase-related
giving methods by birth locale

Consumer purchase-relatea	Length of time in Canada						
giving methods by birth locale and length of time in Canada	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada		
Donation at point of sale	23%	33%	26%	29%	27%		
Portion of individual purchase	23%	25%	26%	28%	27%		
Shopped at third party vendor	12%	17%	13%	10%	13%		

Table 22	
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TUDIC ZZ	Immigration status						
Consumer purchase-related giving methods by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born			
Donation at point of sale	21%	35%	27%	28%			
Portion of individual purchase	22%	33%	25%	27%			
Shopped at third party vendor	12%	14%	10%	13%			

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Consumer purchase-related	Ethnocultural group							
giving methods by ethnocultural origin	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian		
Donation at point of sale	27%	23%	36%	32%	21%	23%*		
Portion of individual purchase	28%	22%	32%	34%	16%*			
Shonned at third party vendor	13%	6%	18%	16%	5%*			

*use with caution ...result suppressed

The Role of Technology

Table 24

Technology-related giving					
methods by birth locale and					
length of time in Canada					

Organization's own website

Mobile app, other website

Organization's own website Mobile app, other website

Social media appeal

Email appeal
Text / SMS

Social media appeal

Email appeal
Text / SMS

ng and	Length of time in Canada							
a	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada			
	11%	16%	19%	20%	18%			
	11%	12%*	16%	13%	13%			
	6%*	14%*	8%*	6%*	7%*			
	2%*	10%*	6%*	8%	4%*			
	5%*	6%*	4%*	3%*	3%*			

^{*}use with caution

Table 25
Technology-related giving
methods by immigration status

ving ion status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born
	8%*	20%	20%	18%
	9%*	17%	13%	13%
	5%*	10%	5%	7%*
	1%*	9%*	7%	4%*
	5%*	6%*	3%*	3%*

Immigration status

Table 26	Ethnocultural group						
Technology-related giving methods by ethnocultural origin	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
Organization's own website	17%	18%	22%	17%	10%*		
Mobile app, other website	16%	7%	16%	17%	7%*		
Social media appeal	8%	2%*	9%*	7%*	7%*		
Email appeal	7%	4%*	8%*				
Text / SMS	4%*		7%*	5%*			

*use with caution ...result suppressed

Event-Based Giving

Table 27

Event-based giving methods by	Length of time in Canada							
birth locale and length of time in Canada	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada			
Attended an event	12%	16%	16%	14%	16%			
Sponsored someone in an event	9%*	11%*	13%	14%	12%			
Pledge at fundraising event	5%*	13%*	12%	11%	10%			

^{*}use with caution

Table 28	Immigration status						
Event-based giving methods by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born			
Attended an event	14%*	18%	12%	16%			
Sponsored someone in an event	8%*	11%	15%	12%			
Pledge at fundraising event	7%*	11%	10%	10%			

^{*}use with caution

Table 29
Event-based giving methods
by ethnocultural origin

Ethnocultural group						
South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
14%	9%	24%	11%*	11%*		
13%	14%	15%	10%*	8%*		
12%	10%	12%*	8%*			

*use with caution ...result suppressed

Structured Giving

Sponsored someone in an event Pledge at fundraising event

Table 30

Attended an event

Structured giving methods by birth locale and length of time in Canada

of time in Canada	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada
Planned giving / bequest	10%	12%*	13%	9%	9%
Monthly giving	3%*	8%*	8%*	10%	6%*

^{*}use with caution

Table 31
Structured giving methods
by immigration status

Planned giving / bequest

Planned giving / bequest

Monthly giving

Monthly giving

	Immigrati	ion status	
Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born
10%*	12%	9%	9%
3%*	10%	9%	6%*

Length of time in Canada

Table 32
Structured giving methods
by ethnocultural origin

Ethnocultural group						
	South Asian	Afro- Chinese Caribbean / African		Filipino	Arab	West Asian
	12%	6%	15%	8%*		
	7%	7%	11%*	9%*	6%*	

^{*}use with caution

Giving in Response to Media Appeals / Advertising

Table 33

Online ad Television Radio Print

Media and advertising-related giving methods by birth locale and length of time in Canada

	Length	of time in	Canada	
Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada
3%*	8%*	7%*	4%*	4%*
3%*	5%*	4%*	3%*	2%*
	5%*	•••	4%*	
	5%*	•••	2%*	3%*
	4%*	2%*	2%*	

^{*}use with caution ...result suppressed

Table 34

Online ad Television Radio Print

Billboards / display ads

Media and advertising-related
giving methods by immigration
status

	Immigrat	ion status	
Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born
	5%*	5%*	4%*
	5%*	3%*	2%*
	3%*	3%*	
	1%*	2%*	3%*
	3%*	2%*	

^{*}use with caution ...result suppressed

Table 35

Online ad Television Radio Print

Billboards / display ads

Billboards / display ads

Media and advertising-related giving methods by ethnocultural origin

	Ethnocultural group				
South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian
4%*	2%*	8%*			
3%*	2%*	8%*			
3%*	1%*	5%*			
2%*	1%*	***			
2%*		3%*			

Multicultural Media

Table 36
Views of multicultural media
by birth locale and length of

Views of multicultural media	Length of time in Canada					
by birth locale and length of time in Canada	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada	
I have a higher regard for charities that advertise in ethnic media	43%	51%	45%	35%	34%	
Charities that advertise in my native language seem to understand me better	49%	56%	48%	34%	33%	
I tend to recommend charities that are advertised in ethnic media to others	44%	54%	47%	38%	37%	
I pay more attention to ads that contain people from my ethnicity	40%	47%	50%	38%	37%	
I am more likely to donate to a charity that advertises in my native language	44%	53%	47%	32%	31%	
I pay more attention to charity ads that are in my native language	45%	52%	44%	35%	28%	

Table 37	Immigration status					
Views of multicultural media by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
I have a higher regard for charities that advertise in ethnic media	43%	47%	35%	34%		
Charities that advertise in my native language seem to understand me better	55%	49%	34%	33%		
I tend to recommend charities that are advertised in ethnic media to others	47%	48%	38%	37%		
I pay more attention to ads that contain people from my ethnicity	41%	45%	39%	37%		
I am more likely to donate to a charity that advertises in my native language	44%	47%	33%	31%		
I pay more attention to charity ads that are in my native language	46%	49%	34%	28%		

Table 38 Views of multicultural media	Ethnocultural group						
by ethnocultural origin			Afro- Caribbean / African	Filipino	Arab	West Asian	
I have a higher regard for charities that advertise in ethnic media	42%	31%	48%	32%	40%	29%*	
Charities that advertise in my native language seem to understand me better	43%	32%	NA	41%	47%	39%*	
I tend to recommend charities that are advertised in ethnic media to others	44%	29%	51%	38%	47%	37%*	
I pay more attention to ads that contain people from my ethnicity	43%	35%	46%	35%	38%	37%*	
I am more likely to donate to a charity that advertises in my native language	42%	30%	NA	34%	44%	28%*	
I pay more attention to charity ads that are in my native language	42%	31%	NA	32%	39%	34%*	

*use with caution

NA – respondents of Afro-Caribbean / African background not asked this question

Other Methods

Table 39Other giving methods by birth locale and length of time in Canada

In memoriam

Direct mail

Telephone

Length of time in Canada							
Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada			
10%	16%	14%	14%	19%			
	6%*	4%*	6%*	3%*			
		3%*	4%*	2%*			

Table 40	Immigration status						
Other giving methods by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born			
In memoriam	11%*	14%	14%	19%			
Direct mail		7%*	5%	3%*			
Telephone		3%*	4%*	2%*			

*use with caution ...result suppressed

Table 41	Ethnocultural group						
Other giving methods by ethnocultural origin	South Asian		Afro- Caribbean / African	Filipino	Arab	West Asian	
In memoriam	17%	12%	14%	17%	15%*		
Direct mail	4%*	4%*	6%*	4%*			
Telephone	3%*	2%*	6%*				

Why do Multicultural Canadians Give?

Table 42 Motivations for giving by birth locale and length of time in Canada	Length of time in Canada					
	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada	
Showing compassion	87%	85%	86%	83%	77%	
Right thing to do	80%	85%	84%	84%	75%	
Personal belief in the cause	79%	81%	81%	83%	77%	
Familiarity with the cause	71%	78%	77%	79%	76%	
Feeling good inside	76%	79%	81%	76%	67%	
Familiarity with the charity	67%	76%	76%	77%	73%	
Personally affected	64%	69%	68%	69%	64%	
Religious obligation	68%	63%	67%	58%	48%	
Tax credit	45%	59%	59%	54%	50%	
Asked by someone I know	53%	67%	56%	50%	47%	
Token of appreciation	46%	52%	47%	36%	33%	
Family or friends know	42%	53%	48%	33%	34%	

Planning and Intentionality

Table 43

Indicators of planning and intentionality by birth locale and length of time in Canada	Length of time in Canada					
	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada	
I have an idea of how much I will budget for giving each year	55%	63%	61%	63%	51%	
I have an idea of which charities I will give to each year	52%	65%	68%	65%	53%	
Most of the charitable giving I do is spontaneous	65%	65%	62%	61%	59%	

Table 44	Immigration status					
Indicators of planning and intentionality by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
I have an idea of how much I will budget for giving each year	53%	62%	63%	51%		
I have an idea of which charities I will give to each year	53%	61%	66%	53%		
Most of the charitable giving I do is spontaneous	63%	66%	61%	59%		

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Indicators of planning and		Ethnocultural group							
intentionality by ethnocultural origin	nocultural origin South Asian		Afro- Caribbean / African	Filipino	Arab	West Asian			
I have an idea of how much I will budget for giving each year	63%	55%	59%	59%	50%	46%			
I have an idea of which charities I will give to each year	63%	57%	60%	62%	51%	58%			
Most of the charitable giving I do is spontaneous	67%	52%	65%	62%	66%	55%			

The Role of Family and Friends

Table 46

Indicators of the role of family and friends by birth locale and length of time in Canada	Length of time in Canada					
	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada	
I am more likely to support a charity when my friends ask me	55%	64%	57%	56%	57%	
I like to promote the charities I care about to friends	63%	61%	59%	51%	50%	

Table 47 Indicators of the role of family and friends by immigration status	Immigration status					
	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
I am more likely to support a charity when my friends ask me	56%	56%	58%	57%		
I like to promote the charities I care about to friends	62%	60%	52%	50%		

Table 48Indicators of the role of family		E	thnocultu	ral group		
and friends by ethnocultural origin	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian
I am more likely to support a charity when my friends ask me	61%	55%	51%	56%	58%	55%
I like to promote the charities I care about to friends	60%	38%	63%	61%	54%	55%

What Causes do Multicultural Canadians Support?

T-1-1- 40							
Table 49 Cause-specific donation		Immigrat	ion status				
rates by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born			
Hospitals	15%	39%	37%	36%			
Religion	28%	35%	37%	26%			
Fundraising & grant making	19%	28%	26%	25%			
International	11%*	23%	26%	19%			
Mental health	11%*	25%	21%	21%			
Social services	15%	24%	21%	19%			
Environment	13%	23%	20%	22%			
Research	7%*	14%	22%	22%			
Education	7%*	19%	14%	16%			
Universities & colleges	13%	11%	12%	13%			
Sports & recreation	8%*	11%	10%	15%			
Arts & culture	7%*	11%	9%	12%			
Training & development	6%*	11%	9%	10%			
Associations & unions	5%*	9%*	8%	12%			
Law, advocacy & politics	5%*	10%*	8%	7%*			

^{*}use with caution

Levels of Financial Support by Cause

Table 50

Average allocation of money	Length of time in Canada						
by cause by birth locale and length of time in Canada	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada		
Hospitals	30.5%	40.6%	29.2%	33.9%	35.2%		
Religion	48.7%	45.2%	35.2%	45.7%	39.6%		
Fundraising & grant making	32.6%	21.9%	25.6%	25.4%	33.4%		
International	28.6%	36.7%	28.6%	28.4%	28.6%		
Mental health	27.3%	30.7%	21.8%	26.0%	29.8%		
Social services	31.8%	31.2%	24.2%	28.6%	26.6%		
Environment	35.1%	21.4%	23.3%	26.7%	24.2%		
Research	22.8%	21.7%	25.6%	26.0%	26.6%		
Education	26.2%	19.7%*	23.0%	23.5%	28.4%		
Universities & colleges	34.7%	21.4%	21.7%	19.8%	23.8%		
Sports & recreation	31.2%*	20.7%*	20.8%*	21.1%	21.1%		
Arts & culture	24.4%*	23.9%*	15.3%*	16.7%	24.8%		
Training & development	25.6%	27.4%*	17.5%	27.6%*	22.9%		
Associations & unions	22.3%	26.0%*	19.4%*	16.3%	21.0%		
Law, advocacy & politics	18.2%*	12.6%	26.0%*	13.3%	28.4%*		

^{*}use with caution

Table 51	Immigration status					
Average allocation of money by cause by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
Hospitals	30.6%	30.5%	34.5%	35.2%		
Religion	50.9%	39.8%	45.3%	39.6%		
Fundraising & grant making	32.9%	25.7%	25.9%	33.4%		
International	30.6%	25.5%	29.6%	28.6%		
Mental health	28.0%	23.9%	26.4%	29.8%		
Social services	31.2%	27.4%	28.7%	26.6%		
Environment	33.1%	29.2%	26.2%	24.2%		
Education	32.1%	20.3%	23.9%	28.4%		
Universities & colleges	36.0%	21.7%*	20.4%	23.8%		
Sports & recreation	32.6%*	22.8%*	20.3%	21.1%		
Arts & culture	25.9%*	18.7%	16.6%	24.8%		
Training & development	24.5%*	23.4%	26.8%*	22.9%		
Associations & unions	21.6%	18.9%	17.7%	21.0%		
Law, advocacy & politics	21.6%*	19.8%*	13.6%*	28.4%*		

^{*}use with caution

Table 52	Ethnocultural group						
Average allocation of money by cause by ethnicity	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
Hospitals	30.9%	41.4%	27.2%	26.1%	28.5%	54.4%	
Religion	39.4%	51.4%	44.1%	47.8%	39.5%	48.1%*	
Fundraising & grant making	28.5%	27.7%	27.8%	26.7%	28.4%*	59.9%*	
International	26.0%	40.4%	21.1%	22.3%	38.4%	37.3%	
Mental health	26.2%	27.4%	21.8%	30.1%	32.1%*	48.0%*	
Social services	25.3%	33.7%	23.0%*	25.7%	33.4%*	44.1%*	
Environment	25.3%	30.7%	21.0%*	28.8%	35.5%*		
Research	23.9%	29.6%	18.5%	27.4%	33.2%*	22.4%	
Education	21.7%	31.8%	19.1%*	23.5%*	39.4%*	38.2%*	
Universities & colleges	25.2%	30.9%	17.3%	23.8%*		26.9%*	
Sports & recreation	24.5%	28.8%	14.4%*	24.8%*	20.4%		
Arts & culture	22.9%	23.5%	14.9%*	15.3%*	25.7%*	18.3%	
Training & development	21.0%	35.7%	16.7%*	20.9%*	19.8%*		
Associations & unions	21.9%	18.3%	18.3%	15.9%	18.6%*	12.6%*	
Law, advocacy & politics	18.6%*	16.6%*	17.8%*		12.4%*	45.8%*	

Where do Multicultural Canadians Focus their Support?

Table 53

Importance of communities served by birth locale and length of time in Canada

Supporting charities that help people in Canada

Supporting charities that help people outside

Supporting non-Canadian charities that help my

Helping my local community

Helping my ethnic community

ancestral country

Length of time in Canada							
Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada			
76%	76%	76%	78%	70%			
66%	74%	73%	71%	71%			
74%	76%	74%	68%	63%			
62%	69%	62%	57%	55%			
64%	65%	64%	53%	48%			

ancestral country

Importance of communities	Immigration status					
served by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
Helping my local community	74%	77%	78%	70%		
Supporting charities that help people in Canada	64%	71%	73%	71%		
Helping my ethnic community	74%	72%	69%	63%		
Supporting charities that help people outside Canada	61%	62%	59%	55%		
Supporting non-Canadian charities that help my	62%	63%	55%	48%		

Table 55		Ethnocultural group						
served by ethilocultural origin	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian		
Helping my local community	80%	66%	81%	79%	68%	71%		
Supporting charities that help people in Canada	73%	66%	73%	75%	66%	58%		
Helping my ethnic community	75%	54%	77%	72%	67%	66%		
Supporting charities that help people outside Canada	64%	41%	67%	67%	62%	55%		
Supporting non-Canadian charities that help my ancestral country	62%	35%	65%	66%	59%	50%		

Barriers to Giving

Table 56Barriers to giving more by

Barriers to giving more by	Length of time in Canada						
birth locale and length of time in Canada	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada		
Could not afford to give more	46%	37%	43%	48%	48%		
Happy with amount already given	19%	30%	26%	28%	26%		
Did not know where money going	22%	20%	23%	23%	22%		
Gave time instead	19%	23%	17%	17%	14%		
Did not have physical cash on hand	14%	18%	14%	12%	17%		
Causes not worth supporting	10%	10%*	12%	10%	11%		
Did not know where to give	17%	11%*	13%	7%	9%		
No one asked	11%	10%*	14%	8%	11%		
Did not like how requests made	4%*	8%*	9%*	8%	9%		
Tax credit too low	4%*	9%*	8%	8%	6%*		
Communications not in preferred language	4%*	10%*	6%*	4%*	3%*		
Other	2%*			2%*			

Table 57	Immigration status					
Barriers to giving more by immigration status	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
Could not afford to give more	47%	41%	48%	48%		
Happy with amount already given	19%	23%	29%	26%		
Did not know where money going	22%	22%	24%	22%		
Gave time instead	18%	21%	17%	14%		
Did not have physical cash on hand	14%	10%	14%	17%		
Causes not worth supporting	11%*	10%	10%	11%		
Did not know where to give	16%	13%	7%	9%		
No one asked	12%	11%	8%	11%		
Did not like how requests made	5%*	7%*	8%	9%		
Tax credit too low	3%*	8%	8%	6%*		
Communications not in preferred language	6%*	6%*	3%*	3%*		
Other			1%*			

Table 58Barriers to giving moreby ethnocultural origin	Ethnocultural group						
	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
Could not afford to give more	45%	46%	42%	56%	48%	46%	
Happy with amount already given	29%	25%	23%	27%	14%*	21%*	
Did not know where money going	23%	24%	19%	27%	19%	19%*	
Gave time instead	18%	14%	20%	17%	14%*		
Did not have physical cash on hand	16%	10%	15%	18%	18%*		
Causes not worth supporting	11%	13%	6%*	13%*	8%*		
Did not know where to give	14%	7%	9%*	10%*	11%*		
No one asked	9%	10%	11%*	13%*	8%*		
Did not like how requests made	6%	9%	8%*	6%*	7%*		
Tax credit too low	6%	10%	8%*	3%*			
Communications not in preferred language	4%*	3%*	5%*	3%*			
Other		2%*					

The Potential for Greater Support

Table 59

Indicators of the potential for greater support by birth locale and length of time in Canada	Length of time in Canada						
	Less than 3 years	3-5 years	5-10 years	10 + years	Born in Canada		
I would like to do more for charities by donating more	61%	65%	64%	59%	50%		
I would support more charities if I was asked more often	53%	59%	53%	41%	41%		
I would like to support more charities but don't	53%	55%	18%	38%	30%		

53%

55%

48%

38%

39%

Table 60

know how

Indicators of the potential for greater support by immigration status	Immigration status					
	Non- permanent residents	Permanent residents	Naturalized Canadian citizens	Canadian- born		
I would like to do more for charities by donating more	62%	66%	59%	50%		
I would support more charities if I was asked more often	53%	53%	43%	41%		
I would like to support more charities but don't know how	54%	51%	38%	39%		

Table 61

Indicators of the potential for greater support by ethnocultural origin	Ethnocultural group						
	South Asian	Chinese	Afro- Caribbean / African	Filipino	Arab	West Asian	
I would like to do more for charities by donating more	65%	45%	66%	53%	57%	57%	
I would support more charities if I was asked more often	51%	31%	54%	44%	54%	43%	
I would like to support more charities but don't know how	49%	28%	48%	42%	49%	53%	